



Hindustan Shipyard Limited

(A Govt. of India Undertaking)
GANDHIGRAM
VISAKHAPATNAM – 530 005 (INDIA)
(An ISO – 9001 : 2000 Company)

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Tender No. MP/Q /002064/10-11 Dt.14-July-11

Sub: Invitation of bids for supply of Marine Electric Cable (total 43 items) with ABS/IRS/IMO type Class approvals of 50 Ton Bollard Pull Tugs for Indian Navy, Hull Nos. 11162-64.

1. Your kind attention is invited on the subject matter and it is requested to submit your firm's most competitive offer for the required Marine Electric Cable (total 43 items) with ABS/IRS/IMO type Class approvals as per the enclosures here under. Please follow the terms & conditions detailed below while quoting the materials and submit a copy of the questionnaire duly signed and stamped along with your Techno-Commercial Bid i.e. (part-1) for consideration of your offer.

1.1	Mode of submission of Offer (Please follow the general terms and conditions)	As per enclosed terms & conditions.
1.2	Technical Specification for supply of Marine Electric Cable	Total 6 (six) SHEETS
1.3	Commercial Questionnaire (Terms & Conditions) of the tender Enquiry.	Enclosed for Indigenous suppliers (4 pages). Please go through our Terms & Conditions and confirm the same in toto by tick marking the clause at 'yes' and submit a copy of the same duly signed and stamped along with your technical bid (Part-1) , if any deviations taken, the same shall be clearly indicated at the respective clause.
1.4	Performance Bank Guarantee format	Enclosed (1 Page)
1.5	Delivery period.	We require the Marine Electric Cable on or before 30 September of 2011. Hence it is requested to offer suitable delivery period for the same to consider your offer. Please note that if the quoted delivery period is not suitable to our requirement, your offer is liable for rejection.
1.6	Terms of delivery	<p>a) If Marine Electric Cables should supply from indigenous sources HSL prefers to quote the terms of delivery as both 'HSL Stores Visakhapatnam'.</p> <p>b) If Marine Electric Cables should supply from imported sources HSL prefers to quote the terms of delivery as both 'FOB' & "CIF, Visakhapatnam" by suppliers. The specific port of loading and country for 'FOB' terms shall invariably indicate in your techno-Commercial bid.</p> <p>For 'FOB' terms, the load port / shipment port selected / indicated by supplier shall be familiar port and through which our Indian flag Vessels from Shipping Corporation of India shall be regularly passing through.</p> <p>However, The order will be placed initially on FOB terms and thereafter the order can be amended from</p>

		FOB to CIF if necessary, for which, HSL reserve the right to place orders on FOB & CFR/CIF terms. Please quote accordingly and indicate the applicable Freight & Insurance in your offer for CIF terms.
1.7	Last date / time for receipt of offers.	on 17-August-2011 at 11:00 hrs (IST)
1.8	Date and time of opening of tender (part – I) techno-Commercial part only).	on 17-August-2011 at 1500 hours on the same day of due date in the presence of Tenderers / their authorized representatives attended
1.9	Validity of offer	Your offer should be kept firm and valid for 90 days from the date of opening of tender and same needs to be extended, if required.
1.10	Earnest Money Deposit (EMD)	A demand draft Rs.1,00,000 or Equivalent foreign currency towards EMD drawn in favour of Hindustan Shipyard Ltd., Visakhapatnam, should be submitted in a separate sealed cover and same shall be attached to the techno commercial bid (Part-1). EMD in foreign Currency shall be furnished preferably in U.S Dollars for the equivalent amount of Rs.1,00,000/- Bids received without EMD are liable for rejection. EMD amount of the unsuccessful bidders will be refunded after finalization of the order for subject materials.
1.11	Tender fee	A demand draft for Rs.1,000/- or equivalent foreign currency drawn in favour of Hindustan Shipyard Ltd., Visakhapatnam should be submitted along with the techno commercial offer (Part-1)
1.12	Requirement	This tender floated for supply of Marine Electric Cable (total 43 items) for 50 Ton Bollard pull Tugs, VC 11162 to 64. HSL reserves the right to increase the order quantity from 3 (three) ship sets to 5 (five) ship sets, all as per same quoted terms & conditions. Hence the suppliers shall quote accordingly.

2. Tenderers are requested to go through the enclosed annexure carefully and submit their offers clearly in two bid system i.e., techno-Commercial bid (Part-I) and price part (Part-II) in compliance with General terms & conditions, technical specification and commercial terms & conditions enclosed to this tender.
3. The technical specification and commercial questionnaire shall be duly filled in and agreed too by the bidders in toto by signing on each page as a proof that the bidder has accepted all the paras of above without any deviation. if any deviations taken, necessary loadings will be applicable as per our business terms and conditions available in our web site www.hsl.nic.in.
4. If the bidders need any clarifications on techno-commercial points, they may approach HSL immediately but before submission of their bid within the due date and ensure submission of bids as per the terms and conditions of the tender.
5. Tenderers are requested to quote the rates as per the technical specification available at annexures. Please note that the price bid submitted along with techno-commercial bid against this tender will be treated as final offer and supplementary bids / discounts before opening the original price bids shall not be accepted. in other words, price bids submitted along with technical bids as on due date shall only be considered for opening on the scheduled date.

6. The tenderers are required to note that HSL reserves the right to ignore the incomplete offers and the offers submitted not in compliance with the tender requirements. Please confirm.
7. Only authorized representatives of the tenderers, who have submitted their tenders are eligible to be present with necessary authorization letter at the time of opening of tenders and may, if they so desire, note down the particulars of the other tenderers in the manner directed by the officer presiding over the said tender opening.
8. Incomplete tenders or tenders submitted without complying the procedure prescribed in our General terms & conditions are liable for rejection without further reference. Quotation by E-mail / fax received on or before the stipulated date may be considered at the sole discretion of the Hindustan shipyard limited, visakhapatnam.

9. Rejection criteria for the offers:

9.1 Offers not complying with tender requirement in respect of technical requirements are liable to be rejected. The Prime mover of make M/s. Universal Cable Ltd Mumbai, M/s. Cable Corporation of India Mumbai, M/s. Radiant Cable Hyderabad and M/s. NICCO Corporation Kolkata are only acceptable. The offers of other makes will summarily be rejected.

9.2 Tenderer should quote Prime Mover along with the supply of Alternator which should invariably be any one of the following three approved manufacturers.

- a) M/s. Universal Cable Ltd Mumbai
- b) M/s. Cable Corporation of India Mumbai
- c) M/s. Radiant Cable Hyderabad
- d) M/s. NICCO Corporation Kolkata

No other make of Alternator is acceptable

9.3 HSL reserves its right to accept or reject any one or all the offers, in part or in full without assigning any reason.

9.4 HSL reserves its right to cancel the subject tender if the situation so warrants at their sole discretion.

10. The bidders shall give an undertaking that they have not made any payment or illegal gratification to any person/authority connected with the bid process so as to influence the bid process and have not committed any offence under the PC act in connection with the bid.
11. The bidders shall disclose any payments made or proposed to be made to any intermediaries (agents etc.,) in connection with the bid.
12. Please acknowledge receipt of firm Tender Enquiry, if you are unable to participate in the tender for any reason, please send a regret letter per return by email / Fax No.0891-2577502/2577356 for the attention of Mr.V.K. Praviraj, Dy. General Manager - Purchase for our records.