

## COMMERCIAL QUESTIONNAIRE

Page 1 of 1

To Be Answered by Suppliers and Shall Be Furnished Invariably to HSL Along with Techno-commercial Bid  
**Tender Reference: EKM /Q /005034/11-12 DT. 19-12-2011**

<b>1 TERMS OF DELIVERY</b>	The price quoted is on FOR HSL Stores delivery terms basis inclusive of P&F, Freight & Transit Insurance.	<b>YES/NO</b>
<b>2 FIRM PRICE</b>	Price quoted shall be firm and fixed till complete execution of order.	<b>YES/NO</b>
<b>3. TERMS OF PAYMENT</b>	100% payment within 30 days from the date of receipt and acceptance of ordered materials/equipment in HSL yard and after receipt of Goods Receipt Note (GRN). <b>OR</b> 100% Payment will be arranged against Proforma Invoice and the cheque details will be intimated prior to dispatch / delivery of materials. However cheque will be issued only on receipt of the materials and issue of GRN	<b>YES/NO</b>
<b>4. GUARANTEE</b>	The workmanship and Performance of material shall be guaranteed for a period of 12 months from date of supply /acceptance and shall be as per Tender.	<b>YES/NO</b>
<b>5. TAXES &amp; DUTIES</b>	Please state clearly in this commercial part of Offer, the rates of taxes and duties applicable. i) sales tax applicable <b>With 'C'</b> Form _____ % ii) sales tax applicable <b>Without 'C'</b> Form _____ % iii) Andhra Pradesh (AP) Value Added Tax (VAT) applicable _____ % to your firm and incase Of VAT dealer indicate your Tax Payer Index Number( <b>TIN</b> )..... iv) <b>Excise Duty</b> applicable _____ %  v) <b>Excise Duty Exemption is applicable. EDEC will be issued by HSL. ED will be NIL if ED Exemption Certificate is issued. Confirm acceptance.</b>	<b>Yes / No</b>
<b>6. TIME OF DELIVERY</b>	Bidders may quote the materials from ex-stock/ Ready stock or to quote minimum possible Delivery time as per in the tender schedule. The Delivery period shall reckon from placement of Order.	<b>Pls Indicate</b>
<b>7. DELAYED DELIVERIES:</b>	Please confirm your acceptance for HSL Standard LD Clause which is 0.5% per week and up to Maximum of 10% of the total order value. Otherwise your offer will be loaded accordingly in the price comparison.	<b>YES/NO</b>
<b>8. Final Inspection</b>	The acceptance of material is subject to final inspection at our site after receipt of same in HSL yard and inspection findings shall be binding on both parties.	<b>YES/NO</b>
<b>9. ARBITRATION</b>	Arbitration as per Indian Arbitration act 1996.	<b>YES/NO</b>
<b>10. JURISDICTION</b>	Jurisdiction at Visakhapatnam.	<b>YES/NO</b>
<b>11. VALIDITY</b>	your offer shall be kept valid for 19-03-2012	<b>YES/NO</b>
<b>12. HSL Standard Terms</b>	All other <b>Standard Business Terms &amp; Conditions of HSL</b> will be applicable. Please visit our website <a href="http://www.hsl.nic.in">www.hsl.nic.in</a> for standard terms & conditions.	<b>YES /NO</b>
<b>13. TC &amp; GC</b>	Please confirm your acceptance to submit the Test Certificate & Guarantee Certificate as per the technical specifications along with supply.	<b>YES / NO</b>
<b>14. Risk Purchase</b>	In the event of non-execution of the purchase order, HSL reserves the right to purchase elsewhere without cancelling the order and without any notice at your risk and cost.	<b>YES / NO</b>
<b>15. Part Order</b>	Please confirm your acceptance for part order.	<b>YES / NO</b>
<b>16. PBG</b>	Please confirm your acceptance for submission of PBG for 10% of the order value. Otherwise your offer will be loaded accordingly in the price comparison.	<b>YES / NO</b>

**Note: 1.** HSL reserves the right to accept / reject any quotation in full or part or accept in part for placing the order depending on the competitiveness of the offers / on item wise lowest basis.

**2.** As the matter is to be finalized on priority, no deviation / counter offers to the above points shall be entertained. Hence confirm compliance to all the points by making tick mark to 'YES' and also make sure that all the sheets are duly signed and stamped.

**SIGNATURE & STAMP OF BIDDER**