

1) Scope of the supply: Supply of electrodes should be in line with HSL standard Technical Specification (Both M.S E-6013 & L.H E-7018) The suppliers' brand/ product should have all three society class approvals i.e ABS, IRS & DNV.

2) The product should be preferably from a single batch and material batch test certificates shall be arranged by the vendor for each supply.

3) The requirement of electrodes for YARD and DDSR (SHIP REPAIR) Departments are as follows:

Type of Electrodes	YARD	DDSR
M.S (E-6013) – 4.00 x 450 mm long	8,00,000	8,00,000
M.S (E-6013) – 3.15 x 350 mm long	23,00,000	7,00,000
L.H (E-7018) – 4.00 x 450 mm long	10,00,000	2,00,000
L.H (E-7018) – 3.15 x 450 mm long	26,00,000	4,00,000

4) Note: HSL is having ED exemption benefit for the electrodes shown above under DDSR column. The supplier should supply the electrodes for DDSR jobs together with ARE-3 forms to avail ED exemption benefit. HSL will provide ED exemption certificate for the DDSR quantities, after placement of Purchase Order.

5) The total requirement of electrodes shall be dispatched/ completed in four equal installments (Covering YARD & DDSR) from placement of order. The staggered delivery schedule of each installment shall be as indicated below. However, any change in the requirement, the same shall be informed prior to dispatch of electrodes.

1 <sup>st</sup> installment	February, 2012 (Covering YARD & DDSR Jobs)
2 <sup>nd</sup> installment	June, 2012 -do-
3 <sup>rd</sup> installment	September, 2012 -do-
4 <sup>th</sup> installment	December, 2012 -do-

6) To avoid interruption to our production jobs, HSL reserve the right to get electrodes from more than one source by placing purchase Order/ Orders on more than one party. Therefore confirmations to the following points are required.

- a. Part order acceptance from the total tender quantity against each type and size.
- b. Acceptance for finalization of tender by placing Purchase Order/ Orders on more than one party / one source to avoid production interruption.

7) PRICING : Offers are invited on the basis of applicability of **Price Variation Clause (PVC)**. The PVC formula and its details are as per Annexure-B

8) Inspection : DGQA Inspection is to be followed before dispatch of electrodes from your factory. The third party inspection report shall have to be enclosed to each supply. Any default or rejection observed by our Q.C dept shall be brought to the notice of the supplier for arranging replacement.

8) Offer validity till **30.04.2012** for finalization of tender and placement of Order.

9) Performance Bank Guarantee: 10% of basic order value in the form of B.G from a nationalized bank shall be submitted with in 10 days of receipt of confirmed Purchase order by you and shall be valid till completed execution of the order quantity /delivery schedule which ever is later. The B.G is for proper execution of order quantity in full and within the stipulated delivery schedule. The B.G shall be submitted in line with HSL Standard format which can be downloaded from HSL website.

10) Liquidated Damages (L.D), Risk Purchase clause, Replacement against rejections if any shall be per standard purchase conditions are applicable.

- 11 **Rejection Criteria:** The offers received with out the following documents / Confirmation with techno-commercial bid shall be liable for rejection.
- a. DDs for the amount fixed towards Tender Fee and EMD.
  - b. Bank guarantee towards PBG.
  - c. The copies of their company balance sheet showing their turn over of preceding year / years
  - d. Copies of Purchase Orders /credentials as a token of proof that they have entered in to supply of similar electrodes as follows:
    - i) Three similar completed Purchase Orders costing not less than the quantity equivalent to 40% of the tender quantity. (or)
    - ii) Two similar completed Purchase Orders costing not less than the quantity equivalent to 50% of the tender quantity (or)
    - iii) One similar completed Purchase Order costing not less than the quantity equivalent to 80% of the tender quantity.
  - e. Non submission of any of the valid society class approval certificates i.e ABS,IRS and DNV along with Techno-commercial bid.
  - f. Offers with PVC mode pricing only. Steel is the only element for PVC operation.
- 12 Offer shall be submitted in two parts (Part-I and Part-II) and in a sealed cover.  
Part-I (Techno-Commercial Bid in a closed cover)  
Part-II (Price bid in a closed cover)  
Both Part-I and Part-II closed covers shall be placed in a single cover super scribing the tender number and date and due date of the tender on top of the cover and shall be submitted in Main Purchase Tender hall before 11.00 A.M on the due date.
- 13 In case you are unable to quote against this tender, request send a regret letter for our Records.

Note: i) **No fax offer or Mail offer is acceptable.**

ii) It is requested to attend for **PRE-BID meeting on 09.02.2012 at 2.00 P.M** at HSL Main Purchase Tender Hall to have a discussion on Techno-Commercial Points.