

# Hindustan Shipyard Ltd.

(A Govt. of India Undertaking)  
Gandhigram  
Visakhapatnam - 530 005 (INDIA)  
(An ISO - 9001:2000 Company)



# हिन्दुस्तान शिपयार्ड लि.

(भारत सरकार का उपक्रम)  
गांधीग्राम  
विशाखपट्टणम - 530 005 (भारत)  
(आईएसओ - 9001 : 2000 कंपनी)

SBO/718/Blasting/019 /2012

27-01-2012

M/s \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Dear Sirs,

Sub: Invitation of tender for outsourcing of surface cleaning, Priming and painting of outside Hull, internal surfaces & superstructure surfaces of vessels under construction as well as vessels under repair at drydock on RATE CONTRACT basis for a minimum period of 3 years.

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We invite you to submit lowest offer for undertaking jobs of surface cleaning, priming and painting of vessels under construction and also vessels under repair as per the enclosed technical specification consisting of 6 sheets (Annexure 'A') for works to be carried out on vessels under construction & Annexure-'B' for works to be carried out at drydock area on repair vessels as per commercial terms indicated at Annexure-'C'.

We shall thank you, if you kindly go through the conditions and submit your offer in strict compliance of the same on the due date as indicated hereunder:

1	Last date for receipt of the offers both Part-I & Part-II	<b>22-02-2012 up to 14-00 hrs</b>
2.	Time and date of opening of Techno-commercial bid	At <b>14-30 hrs</b> on <b>22-02-2012</b>
2a.	Time and date of opening of Price bid	Will be intimated to all the Technically qualified tenderers after scrutiny of the offers
3.	Technical specification & various operations to be carried out for vessels under construction	As at Annexure - 'A'
4.	Technical specification & various operations to be carried out for vessels under repair at our drydock	As at Annexure - 'B'
5.	Commercial terms and conditions	As at Annexure - 'C'
6.	Procedure of submission of offers	As indicated in point No. 24 of NIT

The Tenderers are advised to go through the tender schedule and submit their offer in strict compliance of the following:



पंजीकृत कार्यालय : 406 , विक्रमटॉवर, 16 राजेन्द्र प्लेस, नई दिल्ली - 110008 (भारत)  
Registered Office : 406, Vikram Tower, 16 Rajendra Place, New Delhi - 110 008 (INDIA)  
Fax : (+91-891) 2577502, 2577356 (C&MD's Office) 2577667 (DD&SR), 2577410 (Retrofit)  
Grams : Shipyard, Visakhapatnam, E-mail: hsl@hslvizag.com Web: www.hsl.nic.in

- i) Tenders shall be submitted in two separate covers i.e. Part-I (Techno-commercial bid) and Part-II (Price bid). Both these covers shall be kept in a single cover superscribing our Tender Number and Due date with bold letters.
- ii) The tenderer is requested to submit two separate demand drafts i.e. (1) Rs.1,000/-towards tender fee (non-refundable) and (2) 5,000/- towards EMD drawn in favour of M/s Hindustan Shipyard Limited, Visakhapatnam from any Nationalised/Scheduled banks payable at Visakhapatnam. The EMD will be refunded after completion of validity/extension, if any of Rate Contract.
- iii) Tenderers are required to furnish their comments in writing clearly on para-wise to the terms and conditions as under Annexure-C under the "Commercial Terms & Conditions". You should not write Yes or No. Your opinion should be clearly written.
- iv) Tenderers are requested to submit along with their Techno-commercial bid, a statement showing the subject works carried out by them in HSL or in any other shipbuilding /ship repair organization together with copies of supporting documents, without which your offer shall not be considered for evaluation. HSL reserves the right to ignore such offers which are not complying with this requirement.
- v) Tenderers are required to confirm their total acceptance to carryout the subject contract works in accordance with the Technical Specifications and the Commercial Terms & Conditions attached to this enquiry without any deviation. For this purpose, Tenderers are requested to confirm their compliance with the above by duly signing on each page of the tender document as a token of their acceptance without which the offer is liable to be ignored without any further correspondence in the matter.
- vi) Authorisation letter shall be submitted for attending the tender opening.
- vii) The vendors should avoid sending their offers in open condition by direct faxes in their own interest.

Encls: As above

Technical specifications &  
Commercial conditions  
Price Formats-2 Nos

**NOTICE INVITING TENDER – BLASTING & PAINTING WORKS (RATE CONTRACT)**

Sealed tenders from reputed and experienced parties (who are having not less than TWO compressors) and experience in marine blasting works are invited for Copper slag/grit blasting and painting works for ships under construction / ships under repair (**Rate Contract**) (**TWO BID SYSTEM**)

1. Tender Number : SBO/718/Blasting/019 /2012 dt. 27.01.2012
2. Description of work : Copper slag/ grit blasting and painting works for ships under construction / repair
3. Pre bid meeting : At 14.00 hrs on 16-02-2012
4. Due date for submission of bid : Up to 14:00 hrs on 22-02-2012
5. Date of opening of Technical Bid : 22 -02-2012 at 14:30 hrs
6. Opening of price bid : The price bids of technically qualified parties will be opened after technical evaluation. Prior intimation will be given to the qualified parties.
7. Tender fee : Rs.1,000/- by way of demand draft/challan in favour of Hindustan Shipyard Limited, Visakhapatnam along with Techno Commercial bid.
8. Bid validity : 90 days from the date of opening of PRICE BID
9. EMD : Rs.5,000/-(Rs. five thousand only by way of demand draft drawn in favour of M/s. Hindustan Shipyard Ltd, payable at Visakhapatnam shall be submitted along with the techno commercial bid. The EMD will be refunded after completion of validity/extension of Rate Contract (please see point (ii) on page no.2 above)
10. Solvency : Solvency Certificate for not less than **Rs. 10 Lakhs** issued by a Nationalised Bank /Reputed Bank is to be submitted along with the Techno-Commercial bid.
11. Work area : Adequate/suitable area will be provided along with the other services.

12. Mobilization Period : The contractors should be able to commence the work immediately with in short notices from Painting department.
13. Validity of the Rate Contract : **The rates that would be finalised against this tender will be valid for 3 years from 01-04-2012.**
14. L.D : 0.50% (half percent ) per week or part thereof subject to a maximum of 10% of the order value.
15. Payment Terms : The bills for the works completed are to be submitted in triplicate along with Work Completion Certificate . 90% of the bill value will be paid within 30 days. Balance 10% will be retained as Security Deposit. The 10% SD amount will be released after 12 months of sailing of the vessel on submission of bill along with Satisfactory Job Completion Certificate.
16. **Allotment of work** :The work will be allotted by Painting Department depending on the necessity and urgency, and work load on the contractor.
18. HSL shall review the performance of each contractor after 6 months from placement of order and thereafter bi-annually. In case of defaulted contractors, HSL reserves the right to disqualify / terminate the contract after above mentioned review.
19. This tender is floated to establish **RATE CONTRACT** for the works mentioned in the Price Schedule enclosed at Format -I & II. The quantum of work depends on the actual construction schedules of the Yard/ vessels under repair. The RC can be placed with the available Contractors as per negotiated/mutually accepted rates to meet the delivery schedules.
20. **Besides the above, all the standard general terms and conditions of the Tenders of HSL are applicable and form part of this contract.**
21. The tender form to be signed on each page and submitted along with other supporting documents in confirmation that tender conditions are understood and accepted by the party. In case the tender conditions are not met or sufficient information is not furnished /certified or any exceptional conditions are introduced, such tenders are liable for rejection.
22. Intending parties may visit HSL website [www.hsl.nic.in](http://www.hsl.nic.in) and download the tender form, the technical specification and general terms & conditions.
23. HSL reserves the right to cancel the tender without assigning any reason whatsoever.

24. PROCEDURE FOR SUBMISSION OF TECHNO-COMMERCIAL AND PRICE BIDS AGAINST ANNEXURES - 'A' & 'B' OF ENQUIRY

The participants are advised to submit their offer as per procedure detailed hereunder:

The Techno-commercial offer against our specification for various operations to be carried out as per our Main Yard specification placed at Annexure - 'A' in a separate cover and the participants have to superscribe on the cover as "Techno-Commercial offer" as per Annexure - 'A'. Like wise your price bid for the various operations covered by Technical Specification at Annexure-'A' is to be submitted in another separate cover duly superscribing as 'Price Bid' for various operations against Technical Specification Annexure-'A'

For technical specification at Annexure - 'B' i.e. for DDSR works, the participants have to submit Techno-Commercial bid and Price bid separately duly superscribing the covers as "Techno-Commercial offer" as per Annexure - 'B' and 'Price Bid as per Annexure - 'B'.

In Total you have to submit two Techno-Commercial offers 'A' & 'B' separately so as to enable us to scrutinise your offers and finalise the tender at the earliest possible time .

Note: In case you do not follow the above procedure in submission of your offer, HSL reserve the right to ignore your offer without any further correspondence in the matter.

The offers are to be sent o the following address OR deposited in the SBO tender box located in Tender hall of Main Purchase department.

Manager (SBO)  
M/s Hindustan Shipyard Limited,  
Gandhigram,  
Visakhapatnam-530 005  
Phone No. 9493792950  
9493792354

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|---|---|------------------|
| Encl: 1. Technical Specification & Conditions<br>(Ship Building & Ship Repairs) | – | Annexure - A & B |
| 2. Commercial Terms & General Conditions  | – | Annexure - C     |
| 3. Price Schedule   | – | Format -I & II   |

Tender Notice together with the above enclosures constitutes the Tender.